

Press Release

Positive Financial Results for Pylones Hellas

Athens, Greece – 22 February, 2018 - Pylones Hellas showcased once again positive financial results the year that past (2017), constituting one of the most important IT system integrators of the Greek market, The company managed, for the seventh consecutive year, to increase its turnover and despite the difficult economic times to achieve record sales.

Turnover for 2017 reach € 6.88 million, compared with € 6.07 million in 2016 and € 4.85 million in 2015, while earnings before tax tripled compared to 2016. "This continued growth - 40% over the past 3 years - indicates that Pylones Hellas remains on the top of appreciation of the large and medium-sized firms in the private sector, and the focus on IT infrastructure products and services of leading global manufacturers was totally successful," stated Emmanuel Netos, General Manager of Pylones Hellas. "The continued growth of last year's turnover was combined with two additional benefits: (a) expansion of client portfolio abroad and (b) integration of new security solutions from Forcepoint and IBM into company's products and solutions portfolio."

With the end of 2017, the company completed 20 years of successful presence in the Greek market. This anniversary finds Pylones Hellas in the most mature phase of its journey. The client portfolio list includes the 4 largest telecommunication providers and the 4 largest banks in Greece and Cyprus, utilizing F5 Networks solutions, one of Pylones Hellas' key partnership. More than 40 hotels (4* & 5*) use more than 6,500 wireless access points of HPE-Aruba, while a significant number of industries such as shipping, and construction companies prefer Pylones solutions, by using technologies from HPE, Microsoft, IBM, Cisco, Forcepoint, Checkpoint, PaloAlto, Riverbed, etc.

The goal for 2018-2020, as stated Mr. Alexandros Diogenous, Chairman and Chief Executive Officer of Pylones, is "to continue its upward course and constitute a stable and reliable information technology partner to its customers, by providing security solutions and optimization of customers' operations and infrastructures with a view to conquering the digital future. "

Strategic partners and pillars will continue to be F5 Networks, HPE, IBM and Microsoft with their numerous solutions in areas such as security, wired and wireless networks, storage, business critical systems, datacenters, and cloud.

About Pylones Hellas

Pylones Hellas, member of the Cypriot group P.M.Tseriotis Ltd, is active for more than 20 years in the field of digital technologies and internet security. The company combines the services of both IT systems integrator and IT security integrator, consisting a pioneer IT provider for the Greek market. Based on three significant pillars Security, Optimization and High Availability, Pylones Hellas provides cutting-edge technology solutions, on any scale, in multiple demanding sectors such as Telecommunications, Hotels, Financial institutions and companies that base their business on the Internet, while continuing updating its customers' Information Technology Infrastructure, to provide, in turn, a high level of digital services to their customers. Strategic partners of Pylones Hellas are F5 Networks, HPE, IBM and Microsoft offering numerous solutions in areas such as security, wired and wireless networks, storage, business critical systems, datacenters and cloud.

For more information please visit: www.pylones.gr | [LinkedIn](#) | [YouTube](#)

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