

Press Release

Pylones Hellas awarded by IBM Hellas

Athens, Greece – 23 September, 2019 – Pylones Hellas, a provider of advanced ITC solutions to medium and large enterprises, with presence for more than 20 years in Greece, Cyprus and the Balkans, awarded by IBM Hellas with the "Business Partner Award" for its outstanding performance regarding the upgrade of Wind Hellas central storage project, during the annual IBM Hellas event dedicated to its business partners.

This distinction comes as a result of the continuous, long-term and successful cooperation of the two companies. IBM Hellas through this award recognizes the valuable contribution of Pylones Hellas in the Storage sector.

The companies have partnered in a multitude of projects for large organizations in the Greek and Cypriot markets. One of them is the installation of IBM Storage and Software Defined solutions in WIND Hellas systems which took place last year and has contributed to increasing the company's Storage infrastructure performance, improving user satisfaction through a simplified and unified environment while reducing the overall cost of acquisition, maintenance and management of Storage infrastructure through ease of use.

The event was held at Ble Pavillon, Alimos and the award was received by **Mr. Emmanuel Netos, General Manager of Pylones Hellas**, who stated: "The award by IBM Hellas constitutes an acknowledgment of the investments and methodical work we have done in recent years in combination with the continuous training of our staff, targeting to add value to our business."

Pylones Hellas will continue to invest in IBM's competitive and quality integrated solutions and technologies, aiming to provide its customers services that will contribute to their digital transformation by delivering significant results at technological, economic, environmental and business levels.

About Pylones Hellas

Pylones Hellas, member of the Cypriot group P.M.Tseriotis Ltd, is active for more than 20 years in the field of digital technologies and internet security. The company combines the services of both IT systems integrator and IT security integrator, consisting a pioneer IT provider for the Greek market. Based on three significant pillars Security, Optimization and High Availability, Pylones Hellas provides cutting-edge technology solutions, on any scale, in multiple demanding sectors such as Telecommunications, Hotels, Financial institutions and companies that base their business on the Internet, while continuing updating its customers' Information Technology Infrastructure, to provide, in turn, a high level of digital services to their customers. Strategic partners of Pylones Hellas are F5 Networks, HPE, IBM and Microsoft





offering numerous solutions in areas such as security, wired and wireless networks, storage, business critical systems, datacenters and cloud.

For more information please visit: www.pylones.gr | LinkedIn | Facebook Page | YouTube

About IBM Hellas

For more information about IBM, visit www.ibm.com/gr-en

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