

Press Release

Pylones Hellas is officially an AWS Partner

Athens, 19 January 2022 – [Pylones Hellas](#), a provider of advanced IT solutions to medium and large enterprises, with presence for more than 24 years in Greece, Cyprus and the wider region of South-eastern Europe as IT systems & security Integrator, was recently named an official Amazon Web Services (AWS) Select Consulting Partner thanks to its solid delivery record.

The company's investment in [AWS](#) services portfolio aims to bring a combination of innovative solutions in the field of cloud and security in the Greek and Cypriot markets.

AWS: Continuous High-Tech Investments in Greece

As part of AWS's ongoing investment plan in Greece, the company in 2021 announced the launch of the first AWS office in Greece as part of its team expansion which aims to support the growing number of customers and partners in the country. The office will support organizations of all sizes, including startups, enterprises, and public sector agencies as they make the transition to the AWS Cloud. AWS recently also announced plans to launch new infrastructure called a AWS Local Zone in Greece in 2022. AWS Local Zones are a type of AWS infrastructure deployment that places AWS compute, storage, database, and other select services closer to large population, industry, and IT centers where no AWS Region exists today. Clients can use AWS Local Zones to run applications that require single-digit millisecond latency for use cases such as real-time gaming, hybrid migrations, media and entertainment content creation, live video streaming, engineering simulations, AR/VR, and machine learning inference at the edge.

AWS Consulting Partners enable customers design, architect, build, migrate and manage applications on AWS. To qualify as a Select Consulting Partner, Pylones Hellas had to demonstrate a high level of AWS knowledge, a team of certified employees and a history of success in delivery.

Pylones Hellas in the context of its investments in new state-of-the-art technologies to guide its customers, has managed, in a very short period of time, to meet these more rigorous requirements including demonstrating proven AWS delivery expertise with high customer satisfaction, and more personnel with AWS education accreditations and certifications. Now any company wishing to innovate with AWS



services and solutions can trust and consult Pylones Hellas to guide them in the perpetual cloud journey, offered by Amazon Web Services.

Mr. Emmanuel Netos, CEO of Pylones Hellas, stated about the new cooperation: "Pylones Hellas goal was always to cultivate the spirit of avant-garde and enable customers to accelerate their digital transformation. We know that this is something that AWS advocates as well, and we are now able to provide innovative services by taking advantage of the tools and capabilities of AWS cloud to serve this purpose. We are very excited to be recognized as a Select Consulting Partner in the APN. Strong partnerships such as this enable us to meet the market needs and to be up to the cloud challenge, simplifying customers digital challenges which in the near future will be more and more complex".

About Pylones Hellas

Pylones Hellas, member of the Cypriot group P.M.Tseriotis Ltd, is active for more than 24 years in the field of digital technologies and internet security. The company combines the services of both IT systems integrator and IT security integrator, consisting a pioneer IT provider for the Greek market. Based on three significant pillars Security, Optimization and High Availability, Pylones Hellas provides cutting-edge technology solutions, on any scale, in multiple demanding sectors such as Telecommunications, Hotels, Financial institutions and companies that base their business on the Internet, while continuing updating its customers' Information Technology Infrastructure, to provide, in turn, a high level of digital services to their customers.

Pylones Hellas are cooperating as partners with F5, AWS, HPE, IBM and Microsoft offering numerous solutions in areas such as security, wired and wireless networks, storage, business critical systems, datacenters and cloud.

For more information please visit: www.pylones.gr | [LinkedIn](#) | [Facebook Page](#) | [YouTube](#)

About Amazon Web Services

For over 15 years, Amazon Web Services has been the world's most comprehensive and broadly adopted cloud offering. AWS has been continually expanding its services to support virtually any cloud workload, and it now has more than 200 fully featured services for compute, storage, databases, networking, analytics, machine learning and artificial intelligence (AI), Internet of Things (IoT), mobile, security, hybrid, virtual and augmented reality (VR and AR), media, and application development, deployment, and management from 84 Availability Zones within 26 geographic regions, with announced plans for 24 more Availability Zones and eight more AWS Regions in Australia, Canada, India, Israel, New Zealand, Spain, Switzerland, and the United Arab Emirates. Millions of customers—including the fastest-growing startups, largest





enterprises, and leading government agencies—trust AWS to power their infrastructure, become more agile, and lower costs. To learn more about AWS, visit aws.amazon.com.

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