

Press Release

Pylones Hellas & Okta change the Identity Access Management landscape in Greece & Cyprus

Athens, 22 February 2022 – [Pylones Hellas](#), a provider of advanced IT solutions to medium and large enterprises, with presence for more than 25 years in Greece, Cyprus and the wider region of South-eastern Europe as IT systems & cybersecurity Integrator, is pleased to announce a strategic partnership with [Okta, Inc.](#), a leading identity and access management company headquartered in San Francisco.

With this partnership Pylones brings to the Greek and Cypriot organizations the opportunity to transform their access management for better administration, an easier user experience, and significant cost savings.

Pylones' partnership with Okta, bolsters its cybersecurity portfolio to provide end-to-end identity solutions for the enterprise sector – enabling organisations provide simple, secure user access meeting with complex compliance and security requirements.

Okta: The World's #1 Identity Platform

Okta named a Leader in the Gartner® Magic Quadrant™ for Access Management for the Fifth Consecutive Year and Auth0 also Named as a Leader. Okta is a leading independent identity provider. The Okta Identity Cloud enables organizations to securely connect the right people to the right technologies at the right time.

Pylones Hellas in the context of its investments in new state-of-the-art technologies to guide its customers to simplify their digital challenges, now through Okta security solutions, can provide organisations with an even stronger identity solution that securely and effectively authenticates, provisions and governs access to all applications and data across the company. Enterprises can manage a user's access throughout the entire lifecycle, including initial onboarding, providing secure single sign-on and multi-factor authentication for application access, and automated off-boarding as users change roles or leave an organization.

Pylones and Okta can empower companies to tailor their migration journey, reducing the impact on their operations and their users. Taking the advantage of Okta's powerful integration capabilities, now Pylones can let organisations weave their identity fabric into their overall Workforce, customer and business partner experience.



*"As the foundation for secure connections between people and technology, Okta works with partners that help us achieve our vision to enable any company to use any technology — cloud applications, on-prem applications, and more," said **Justin Doo, Regional Vice President, SEMEA at Okta.** "We are excited to work with Pylones Hellas, an established partner with considerable expertise in cybersecurity, automation, threat prevention, IAM and customer identity, to help support and execute that vision in Greece. With Okta, Pylones Hellas' clients will be able to give their employees, customers and partners access to the best tools available while enforcing strong security protections."*

Mr. Emmanuel Netos, CEO of Pylones Hellas, stated about the new cooperation: *"Pylones Hellas is now ready to support the most complex IAM use cases, thanks to its commitment to developing joint solutions and its powerful product roadmaps. With Okta as a strategic ally, we have the power to provide simple and secure access to people and organizations everywhere, giving them the confidence to reach their full potential. "*

About Pylones Hellas

Pylones Hellas, member of the Cypriot group P.M.Tseriotis Ltd, is active for more than 25 years in the field of digital technologies and internet security. The company combines the services of both IT systems integrator and IT security integrator, consisting a pioneer IT provider for the Greek market. Based on three significant pillars Security, Optimization and High Availability, Pylones Hellas provides cutting-edge technology solutions, on any scale, in multiple demanding sectors such as Telecommunications, Hotels, Financial institutions and companies that base their business on the Internet, while continuing updating its customers' Information Technology Infrastructure, to provide, in turn, a high level of digital services to their customers.

Pylones Hellas are cooperating as partners with F5, AWS, HPE, IBM and Microsoft offering numerous solutions in areas such as security, wired and wireless networks, storage, business critical systems, datacenters and cloud.

For more information please visit: www.pylones.gr | [LinkedIn](#) | [Facebook Page](#) | [YouTube](#)

About Okta, Inc.

Okta is the leading independent identity provider. The Okta Identity Cloud enables organizations to securely connect the right people to the right technologies at the right time. With more than 7,000 pre-built integrations to applications and infrastructure providers, Okta provides simple and secure access to people and organizations everywhere, giving them the confidence to reach their full potential. More than 14,000 organizations, including JetBlue, Nordstrom, Siemens, Slack,





Takeda, Teach for America, and Twilio, trust Okta to help protect the identities of their workforces and customers. For more information, visit www.okta.com.

For more details, please contact:

Mr Alexandros Vafeiadis: Marketing & Communication Office

Tel. 210-7483700 | Fax 210- 7480196 | E-mail: avafeiadis@pylones.gr.