

Press Release

Pylones Hellas becomes first F5 Platinum Partner in Greece & Cyprus

Athens, 07 April 2022 – [Pylones Hellas](#), a provider of advanced IT solutions to medium and large enterprises, with presence for more than 25 years in Greece, Cyprus and the wider region of South-eastern Europe as IT systems & cybersecurity Integrator, has been named an **F5** Platinum Partner – **being among the top 60 partners worldwide** that holds this distinction and **the sole in Greece & Cyprus** – demonstrating that it has met the highest technical, accreditation and sales criteria requirements of the global leader in multicloud application security and delivery.

Pylones Hellas is uniquely positioned to help clients leverage F5 solutions to ensure that applications are secure and perform as intended everywhere. Company recognized for outstanding performance in client solutions in networking and security using F5 technology.

Platinum status is the highest level of certification in F5's Unity+ Partner Programme, which has been specifically designed to address the evolution of the market, F5, and partner business models. The programme gives a clear path to success for serving customers with F5's best in class portfolio of products.

This distinction enriches the 20-year course of cooperation of Pylones Hellas with F5 in the Greek and Cypriot market. Over the years, more than **150 companies** have trusted Pylones with more than **500 projects** being executed on behalf of F5. More than **80% of banks, 90% of Telcos** and **50% of insurance** companies trust the solutions of F5 and Pylones.

F5 currently offers the most comprehensive range of application services in the industry. This has been driven in part several recent acquisitions over \$2B:

- [NGINX](#) in 2019 - a trusted open-source leader,
- [Shape Security](#) in 2020 - a leader in online fraud and abuse prevention
- [Volterra](#) in 2021 - the first edge platform for enterprises and service providers

Aran Erel, Country Manager of F5 in Greece, Cyprus and Israel referred to the way the two companies have been promoting and simplifying customer digital challenges over the past 20 years, noting that, " Pylones Hellas is an outstanding partner in our channel landscape, and their Platinum status is a testament to their dedication, focus and ongoing success in delivering cutting-edge F5 technology projects in the wider region of South-eastern Europe. Together with Pylones Hellas and armed with F5's portfolio of automation, security, performance, and insight

capabilities we are able to empower our Greek & Cypriot customers to create, secure, and operate adaptive applications that reduce costs, improve operations, and better protect users. Our partnership is extremely important, particularly as demand continues to soar for future-proof cloud and security solutions. With Pylones Hellas as a Platinum partner, we are now in the best position to enable organisations get their apps faster and more securely to market. ”

Mr. Emmanuel Netos, CEO of Pylones Hellas, stated about the new distinction: “We are very excited to reach the highest level of F5’s partner status and being amongst the top 60 F5 partners all over the world is not a simple thing. It’s clear that, as a team, we put a lot of effort into positioning F5 within Pylones Hellas, and have also invested into broadening the Pylones F5 skills base. Together, we are more focused and capable than ever to enable organisations unlock extraordinary digital experiences and simplify their digital challenges which in the near future will be more and more complex”.

“Partnership is combined of friendship, both personal and mutual vision, visibility, mileage, wins & loses. We have been lucky enough to have the most unique partnership a person & a vendor can get – a true partnership, beyond any Vendor/Partner/Customer transactions. The kind that through the last 20 years, in tough, in better, and in the best times has built the Cybersecurity infrastructure for the Greek market and broke every possible record along the way.” said **Motti Ben Shoshan, Head of Channel and Distribution for Greece and Cyprus at F5**. “Moving through the years from Authorized > Silver > Gold and on this special year of celebration to a Platinum partnership level, the highest there is – is the crown jewel. I am proud to be a part of this success, and 100% committed to our future investment in the Greek & Cypriot market, which are expected to grow & double in the next 3 years.”

About Pylones Hellas

Pylones Hellas, member of the Cypriot group P.M.Tseriotis Ltd, is active for more than 25 years in the field of digital technologies and internet security. The company combines the services of both IT systems integrator and IT cybersecurity integrator, consisting a pioneer IT provider for the Greek market. Based on three significant pillars Security, Optimization and High Availability, Pylones Hellas provides cutting-edge technology solutions, on any scale, in multiple demanding sectors such as Telecommunications, Hotels, Financial institutions and companies that base their business on the Internet, while continuing updating its customers’ Information Technology Infrastructure, to provide, in turn, a high level of digital services to their customers.



Pylones Hellas are cooperating as partners with F5, AWS, HPE, IBM and Microsoft offering numerous solutions in areas such as security, wired and wireless networks, storage, business critical systems, datacenters and cloud.

For more information please visit: www.pylones.gr | [LinkedIn](#) | [Facebook Page](#) | [YouTube](#)

About F5

F5 (NASDAQ: FFIV) is a multi-cloud application security and delivery company that enables our customers—which include the world’s largest enterprises, financial institutions, service providers, and governments—to bring extraordinary digital experiences to life. For more information, go to f5.com. You can also follow [@F5](#) on Twitter or visit us on [LinkedIn](#) and [Facebook](#) for more information about F5, its partners, and technologies.

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